

491 Personal Selling (001) Quizzes										Essays		Test 1			Test 2					Final			Total		Letter Grade		
ID	Q1	Q2*	Q3**	Q4	Q5	Q6	Extra Credit	Total of All Quizzes	Total Minus Two Low Scores	One	Two	Q's Right	Total Points (Q's x 2.5)	Test %	Q's Right (Out of 46 Q's)	Points (Out of 115)	%	+ 10 Points	+ 5 Points	Total Points ("Points" + 10 Points)	Total %	Q's Right	Total Points (Q's x 3.3)	Test %	Points (750 pts)	%	Letter Grade
08422	40	45	0	0	50	50	50	235	235	110	115	38	95.0	76%	42	105	91.3%	10	5	120.0	96.0%	0	0	0.0%	675.0	90.0%	
12650	50	50	50	50	50	50	50	350	250	120	125	44	110.0	88%	36	90	78.3%	10	5	105.0	84.0%	0	0	0.0%	710.0	94.7%	
17532	40	50	50	50	50	50	50	340	250	110	120	43	107.5	86%	33	82.5	71.7%	10	5	97.5	78.0%	0	0	0.0%	685.0	91.3%	
19646	30	50	50	40	50	50	50	320	250	105	115	44	110.0	88%	33	82.5	71.7%	10	5	97.5	78.0%	0	0	0.0%	677.5	90.3%	
25013	30	50	50	0	30	50	50	260	230	100	115	33	82.5	66%	32	80	69.6%	10	5	95.0	76.0%	0	0	0.0%	622.5	83.0%	
25439	50	50	0	30	30	50	50	260	230	110	120	28	70.0	56%	30	75	65.2%	10	5	90.0	72.0%	0	0	0.0%	620.0	82.7%	
29683	30	45	50	10	40	50	50	275	235	110	115	27	67.5	54%	29	72.5	63.0%	10	5	87.5	70.0%	0	0	0.0%	615.0	82.0%	
37495	40	50	50	50	50	50	50	340	250	120	125	44	110.0	88%	35	87.5	76.1%	10	5	102.5	82.0%	0	0	0.0%	707.5	94.3%	
37655	40	50	50	40	40	50	50	320	240	110	120	38	95.0	76%	32	80	69.6%	10	5	95.0	76.0%	0	0	0.0%	660.0	88.0%	
41061	30	50	0	50	50	50	50	280	250	110	120	42	105.0	84%	34	85	73.9%	10	5	100.0	80.0%	0	0	0.0%	685.0	91.3%	
45580	40	50	50	30	0	50	50	270	240	110	120	39	97.5	78%	30	75	65.2%	10	5	90.0	72.0%	0	0	0.0%	657.5	87.7%	
49124	30	50	0	40	40	50	50	260	230	120	125	37	92.5	74%	36	90	78.3%	10	5	105.0	84.0%	0	0	0.0%	672.5	89.7%	
58965	40	50	50	30	50	50	50	320	250	115	0	33	82.5	66%	31	77.5	67.4%	10	5	92.5	74.0%	0	0	0.0%	540.0	72.0%	
63248	40	50	0	30	50	50	50	270	240	115	120	32	80.0	64%	43	107.5	93.5%	10	5	122.5	98.0%	0	0	0.0%	677.5	90.3%	
65908	50	50	50	0	50	50	50	300	250	110	120	33	82.5	66%	36	90	78.3%	10	5	105.0	84.0%	0	0	0.0%	667.5	89.0%	
65945	40	50	0	50	0	50	50	240	240	110	120	37	92.5	74%	28	70	60.9%	10	5	85.0	68.0%	0	0	0.0%	647.5	86.3%	
72623	10	50	50	40	40	50	50	290	240	110	120	37	92.5	74%	31	77.5	67.4%	10	5	92.5	74.0%	0	0	0.0%	655.0	87.3%	
73440	10	45	50	40	40	50	50	285	235	115	115	35	87.5	70%	40	100	87.0%	10	5	115.0	92.0%	0	0	0.0%	667.5	89.0%	
74557	40	50	50	50	50	50	50	340	250	115	120	43	107.5	86%	39	97.5	84.8%	10	5	112.5	90.0%	0	0	0.0%	705.0	94.0%	
75366	40	45	50	40	40	50	50	315	235	115	115	40	100.0	80%	37	92.5	80.4%	10	5	107.5	86.0%	0	0	0.0%	672.5	89.7%	
82472	50	50	50	50	50	50	50	350	250	115	120	44	110.0	88%	44	110	95.7%	10	5	125.0	100.0%	0	0	0.0%	720.0	96.0%	
83304	0	50	0	30	0	50	50	180	180	120	125	37	92.5	74%	34	85	73.9%	10	5	100.0	80.0%	0	0	0.0%	617.5	82.3%	
83563	40	50	50	50	40	50	50	330	250	115	120	43	107.5	86%	36	90	78.3%	10	5	105.0	84.0%	0	0	0.0%	697.5	93.0%	
84647	30	45	50	0	50	50	50	275	245	105	115	35	87.5	70%	26	65	56.5%	10	5	80.0	64.0%	0	0	0.0%	632.5	84.3%	
84693	0	50	0	40	40	50	50	230	230	115	120	44	110.0	88%	36	90	78.3%	10	5	105.0	84.0%	0	0	0.0%	680.0	90.7%	
85241	0	0	0	0	0	0	0	0	0	0	0	0	0.0	0%	0	0	0.0%			0.0	0.0%	0	0	0.0%	0.0	0.0%	
85588	40	50	50	50	40	50	50	330	250	110	120	43	107.5	86%	41	102.5	89.1%	10	5	117.5	94.0%	0	0	0.0%	705.0	94.0%	
85989	50	45	0	50	30	50	50	275	245	115	115	33	82.5	66%	33	82.5	71.7%	10	5	97.5	78.0%	0	0	0.0%	655.0	87.3%	
86117	40	50	50	30	40	50	50	310	240	105	115	38	95.0	76%	33	82.5	71.7%	10	5	97.5	78.0%	0	0	0.0%	652.5	87.0%	
86252	50	50	50	40	40	50	50	330	250	120	125	44	110.0	88%	37	92.5	80.4%	10	5	107.5	86.0%	0	0	0.0%	712.5	95.0%	
87381	40	50	0	50	0	50	50	240	240	110	120	29	72.5	58%	34	85	73.9%	10	5	100.0	80.0%	0	0	0.0%	642.5	85.7%	
87537	40	50	0	50	50	50	50	290	250	115	120	38	95.0	76%	34	85	73.9%	10	5	100.0	80.0%	0	0	0.0%	680.0	90.7%	
87602	40	50	50	50	30	50	50	320	250	115	120	43	107.5	86%	31	77.5	67.4%	10	5	92.5	74.0%	0	0	0.0%	685.0	91.3%	
87780	40	50	50	40	0	50	50	280	240	105	115	31	77.5	62%	33	82.5	71.7%	10	5	97.5	78.0%	0	0	0.0%	635.0	84.7%	
88274	40	50	50	40	50	50	50	330	250	115	120	39	97.5	78%	31	77.5	67.4%	10	5	92.5	74.0%	0	0	0.0%	675.0	90.0%	
88740	40	50	50	50	40	50	50	330	250	115	120	37	92.5	74%	28	70	60.9%	10	5	85.0	68.0%	0	0	0.0%	662.5	88.3%	
88765	30	50	50	30	50	50	50	310	250	115	120	29	72.5	58%	35	87.5	76.1%	10	5	102.5	82.0%	0	0	0.0%	660.0	88.0%	
88769	30	50	0	50	50	50	50	280	250	110	120	41	102.5	82%	28	70	60.9%	10	5	85.0	68.0%	0	0	0.0%	667.5	89.0%	
89626	40	50	50	40	30	50	50	310	240	110	120	37	92.5	74%	31	77.5	67.4%	10	5	92.5	74.0%	0	0	0.0%	655.0	87.3%	
90324	40	50	0	50	40	50	50	280	240	110	120	33	82.5	66%	22	55	47.8%	10	5	70.0	56.0%	0	0	0.0%	622.5	83.0%	
90623	50	50	50	40	50	50	50	340	250	115	120	42	105.0	84%	35	87.5	76.1%	10	5	102.5	82.0%	0	0	0.0%	692.5	92.3%	
91320	40	50	50	40	0	50	50	280	240	115	120	43	107.5	86%	41	102.5	89.1%	10	5	117.5	94.0%	0	0	0.0%	700.0	93.3%	
92317	40	50	50	40	50	50	50	330	250	115	120	39	97.5	78%	35	87.5	76.1%	10	5	102.5	82.0%	0	0	0.0%	685.0	91.3%	
92652	40	50	50	50	40	50	50	330	250	120	125	43	107.5	86%	32	80	69.6%	10	5	95.0	76.0%	0	0	0.0%	697.5	93.0%	
97328	30	50	0	30	50	50	50	260	230	110	120	32	80.0	64%	31	77.5	67.4%	10	5	92.5	74.0%	0	0	0.0%	632.5	84.3%	
	35.6	48.2	33.3	36.9	36.9	48.9		288.7	236.7	110.1	114.2	37.0	92.4	74.0%	33.1	82.7	71.9%			97.3	77.9%	0.0	0.0	0.0%	650.8	86.8%	